



Goldman Sachs
Global Industrials Conference 2008

Steve Loranger
Chairman, President & CEO

November 5, 2008

Engineered for life

Safe Harbor

“Safe Harbor Statement” under the Private Securities Litigation Reform Act of 1995 (“the Act”):

Certain material presented herein includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995 ("the Act"). These forward-looking statements include statements that describe the Company's business strategy, outlook, objectives, plans, intentions or goals, and any discussion of future operating or financial performance. Whenever used, words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "target" and other terms of similar meaning are intended to identify such forward-looking statements. Forward-looking statements are uncertain and to some extent unpredictable, and involve known and unknown risks, uncertainties and other important factors that could cause actual results to differ materially from those expressed in, or implied from, such forward-looking statements. Factors that could cause results to differ materially from those anticipated by the Company include general global economic conditions, decline in consumer spending, interest and foreign currency exchange rate fluctuations, availability of commodities, supplies and raw materials, competition, acquisitions or divestitures, changes in government defense budgets, employment and pension matters, contingencies related to actual or alleged environmental contamination, claims and concerns, intellectual property matters, personal injury claims, governmental investigations, tax obligations and income tax accounting, and changes in generally accepted accounting principles. Recent distress in the financial markets has had an adverse impact on the availability of credit and liquidity sources. Continued market deterioration could jeopardize certain counterparties obligations, including those of our insurers and financial institutions. Other factors are more thoroughly set forth in Item 1. Business, Item 1A. Risk Factors, and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements in the ITT Corporation Annual Report on Form 10-K for the fiscal year ended December 31, 2007, and other of its filings with the Securities and Exchange Commission. The Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.



ITT Q3 Results

FY 08 Guidance *

Third Quarter 2008 Performance

Revenues

+28%

3Q 07

\$2,181

+32%

3Q 08

\$2,879

+8% Organic Growth

- Defense +9%; Fluid +8%; Motion +6%
- ITT Organic Orders +13%

Segment Operating Income

+25%

\$292

+29%

\$376

Strong Acquisition Performance

- EDO and IMC Continue to Deliver

Segment Operating Margin -30 bps

- Productivity, price, FX and pension offset by material costs and acquisition

EPS **

+22%

\$0.89

+26%

\$1.12

+\$0.07 vs Mid-Point of Prior Guidance

- Improved operating performance
- Lower taxes and interest

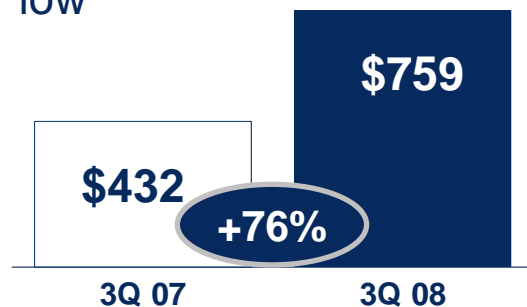
* FY 2008 Revenues, Segment Operating Income, and EPS growth based on the midpoint of the October 24, 2008 Guidance ranges.

** EPS from Continuing Operations, excluding net benefit of tax settlement/other.

For non-GAAP reconciliations, refer to www.itt.com/ir.

ITT Q3 Financial Position

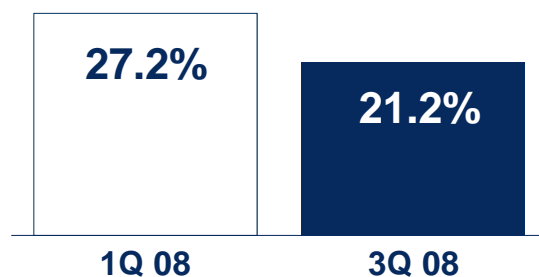
Free Cash Flow *



+127% Free Cash Flow Conversion

- Improved Working Capital
- Strong Acquisition Performance
- ~50% of Revenue with U.S. Federal Agencies

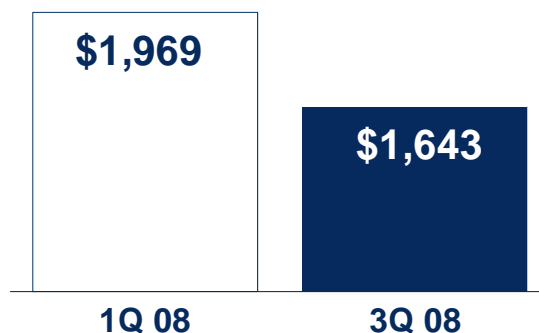
Net Debt to Net Capital



+600bps Lower Net Debt to Net Capital Ratio

- \$957 Million in Cash & Cash Equivalents
 - \$197 Million in U.S.
- Disciplined Capital Deployment

Commercial Paper



+\$326 Million Commercial Paper Reduction

- \$2.75 Billion in Untapped Revolving Credit Agreements

* Free Cash Flow = Cash from operations (before discretionary pension contributions in '07 net of tax) less capital expenditures.
For non-GAAP reconciliations, refer to www.itt.com/ir.

ITT Actions & Current Market Conditions

What We've Done:

Resource Optimization

Repositioned Portfolio

- ✓ Reduced consumer exposure
- ✓ Reduced North American auto exposure
- ✓ Increased long-cycle, macro-growth focus

Invested in Diversification

- ✓ Strategic growth investments
- ✓ New markets, geographies & customers
- ✓ Expanded installed base

Disciplined Capital Deployment

- ✓ 21.2% net debt to net capital

Invested in Operational Excellence

- ✓ IMS Implemented
- ✓ Strong leadership team
- ✓ Fully staffed global strategic sourcing



What We're Doing:

Focused on Execution

- ✓ Accelerating restructuring actions
- ✓ Conservative planning
- ✓ Discretionary spending controls
- ✓ Leveraging installed customer base and Fluid distribution network

Disciplined Capital Deployment

- ✓ Focused on liquidity preservation
- ✓ Reprioritizing investment decisions

Economic Uncertainty Dictates Conservative Planning

- ✓ Preparing for sluggish top line
- ✓ Aggressive cost reduction

ITT Corporation - Capabilities

FLUID TECHNOLOGY



World's largest supplier of pumps and systems to transport and control water and other fluids



**Population,
Environment,
Global Infrastructure**

DEFENSE ELECTRONICS & SERVICES



Supplier of military defense systems and advanced technical and operational services



**Global Security,
Asymmetric Threats**

MOTION & FLOW CONTROL

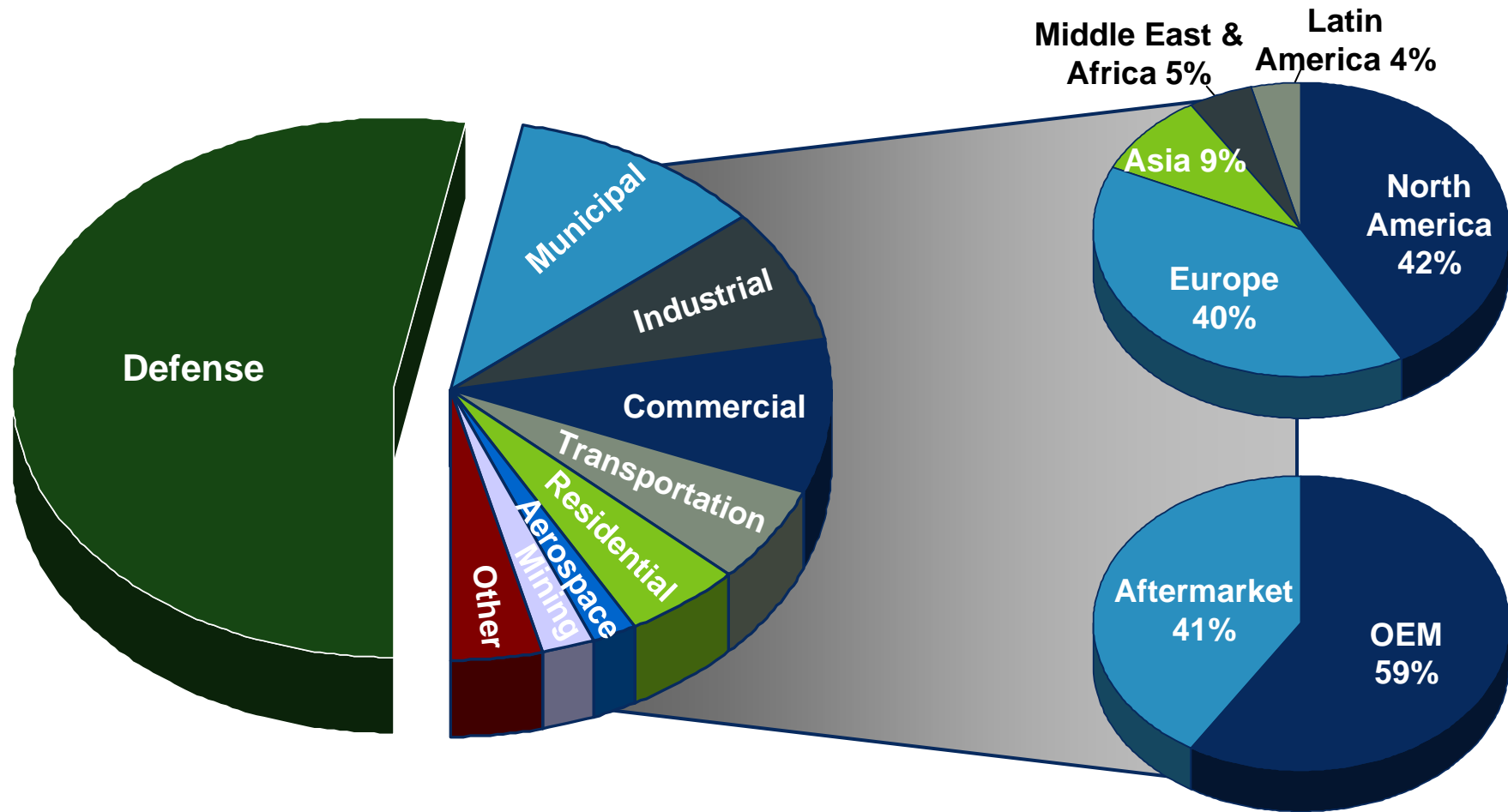


Manufacturer of highly-engineered critical components for aerospace, marine, industrial & transportation mkts



**Population,
Global Infrastructure**

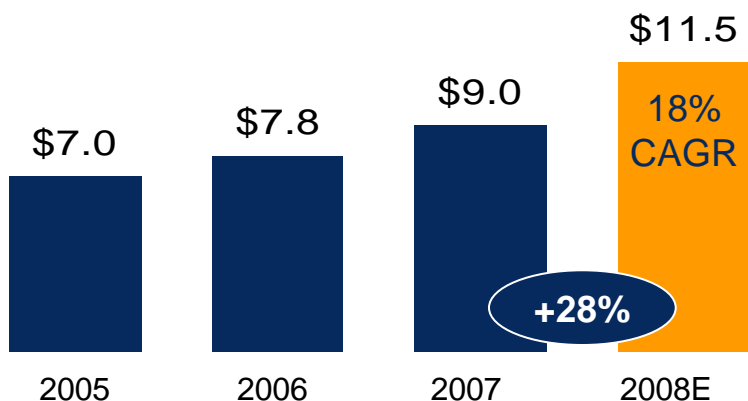
ITT Diversification



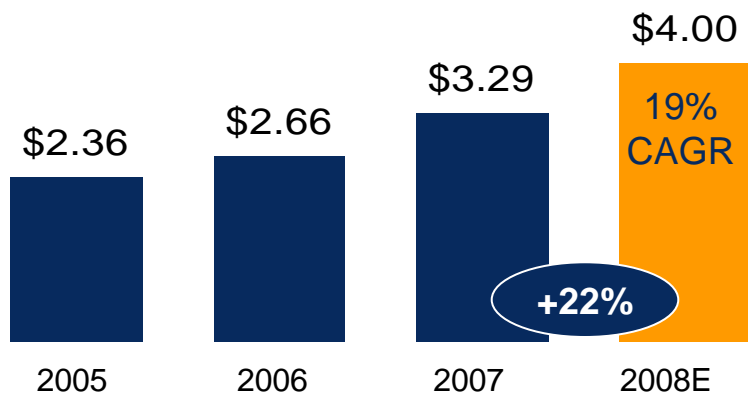
Highly Diversified Customer Base

ITT Corporation Performance

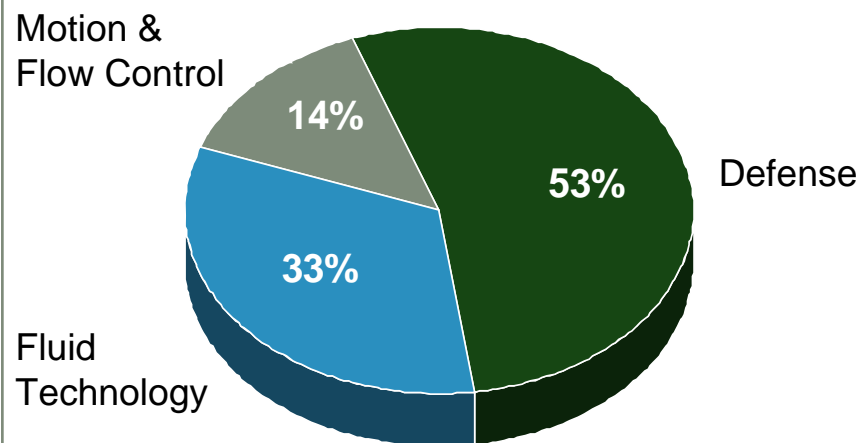
CONSOLIDATED REVENUES (\$B)



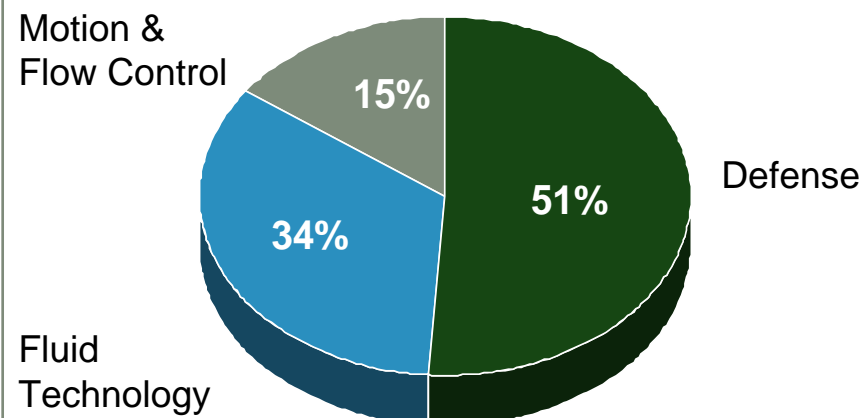
EARNINGS PER SHARE



2008E REVENUES



2008E OPERATING INCOME

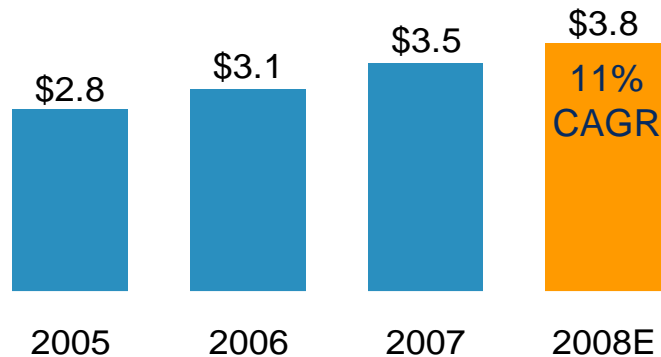


Note: 2008E EPS, Revenues, and Segment Operating Income represent the midpoints of the October 24, 2008 Guidance ranges.
For non-GAAP EPS reconciliations, refer to www.itt.com/ir.

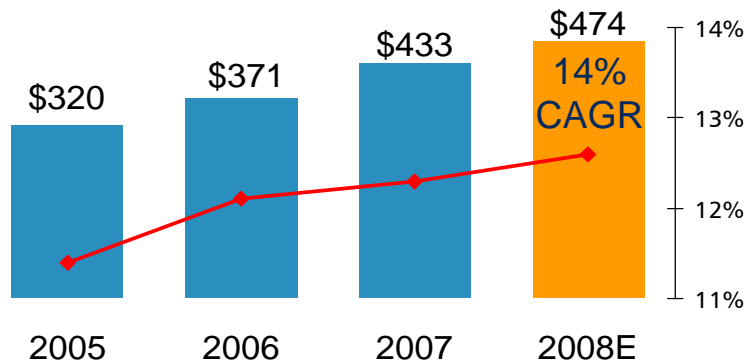


Fluid Technology

FLUID REVENUES (\$B)



OPERATING INCOME (\$M)/MARGIN



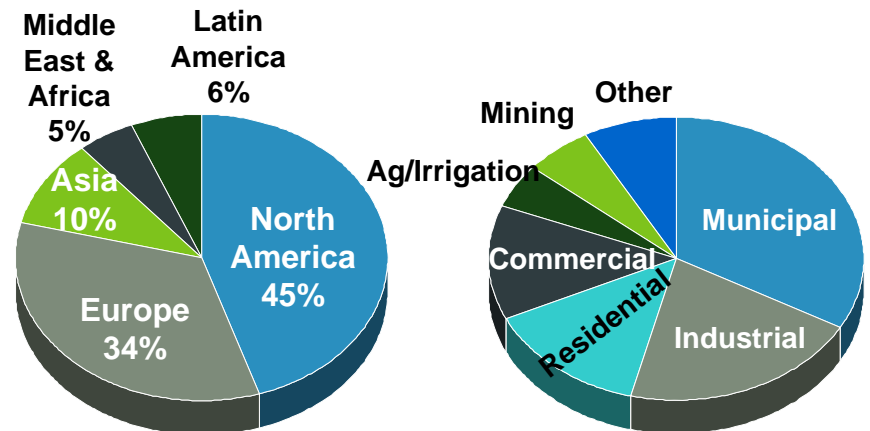
Market Strength

- 85% Revenue from Premium Brands
- 70% Direct Distribution
- Innovation & Adjacencies

Operating Performance

- Productivity Enhancements
- Global Strategic Sourcing
- Global Manufacturing Transitions

GEOGRAPHIES & MARKETS



Note: 2008E Revenues and Segment Operating Income/Margin represent the midpoints of the October 24, 2008 Guidance ranges.



Fluid Technology Municipal Market Overview*

	Global	North America	Europe
Approximate Revenue <i>(in millions)</i>	\$1,000	\$300	\$600
Revenue Source:			
Aftermarket	45%	40%	50%
Maintenance Capital	25%	30%	25%
New Construction	30%	30%	25%
Direct Distribution	70%	40%	100%

* Data estimated based on 2007 results.

Diversified Municipal Market Participation

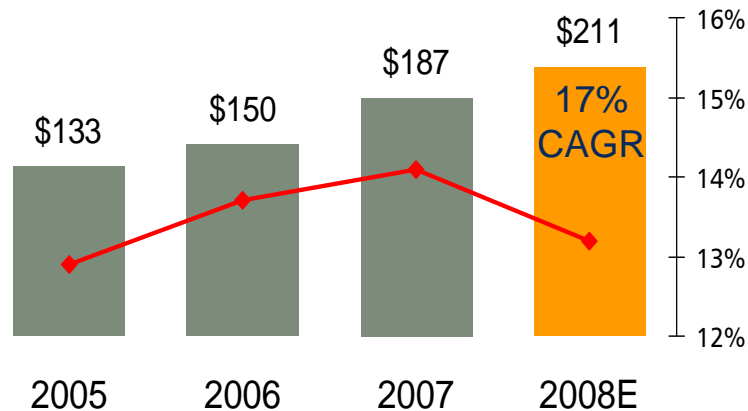


Motion & Flow Control

MOTION & FLOW REVENUES (\$B)



OPERATING INCOME (\$M)/MARGIN



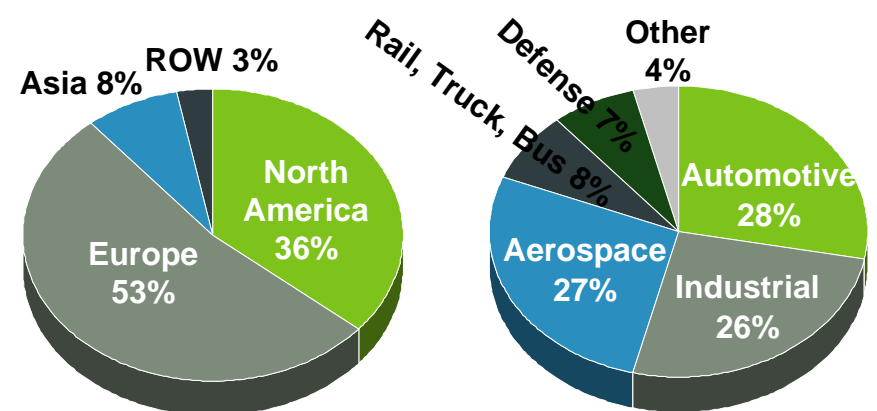
Market Strength

- IMC Acquisition on Track
- Diverse Customer Base
- Attractive End Markets
- 35% Aftermarket

Operating Performance

- Common Manufacturing Facilities
- Low Cost Manufacturing Transitions
- Global Strategic Sourcing

GEOGRAPHIES & MARKETS



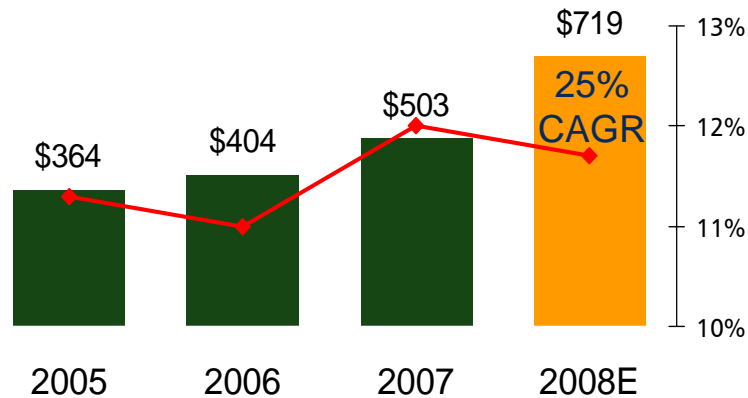
Note: 2008E Revenues and Segment Operating Income/Margin represent the midpoints of the October 24, 2008 Guidance ranges.

Defense Electronics & Services

DEFENSE REVENUES (\$B)



OPERATING INCOME (\$M)/MARGIN



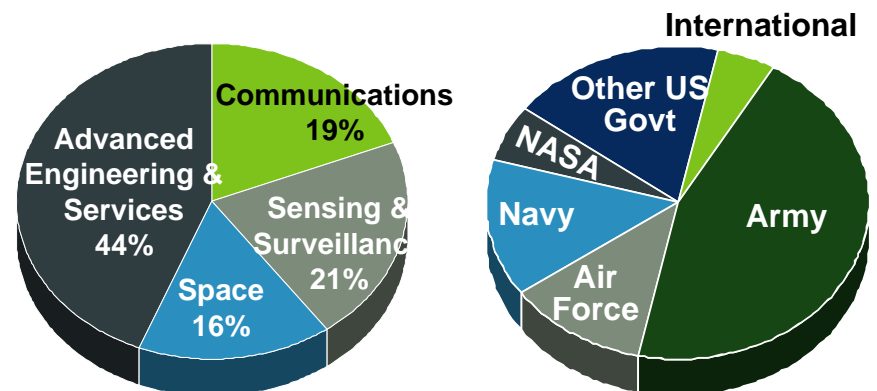
Market Strength

- EDO Acquisition on Track
- Large Installed Base
- Aligned with Future Customer Needs

Operating Performance

- Six Sigma/Lean Initiatives
- Balanced Fixed Price & Cost Plus Contracts
- Strong Cash Flow & ROIC

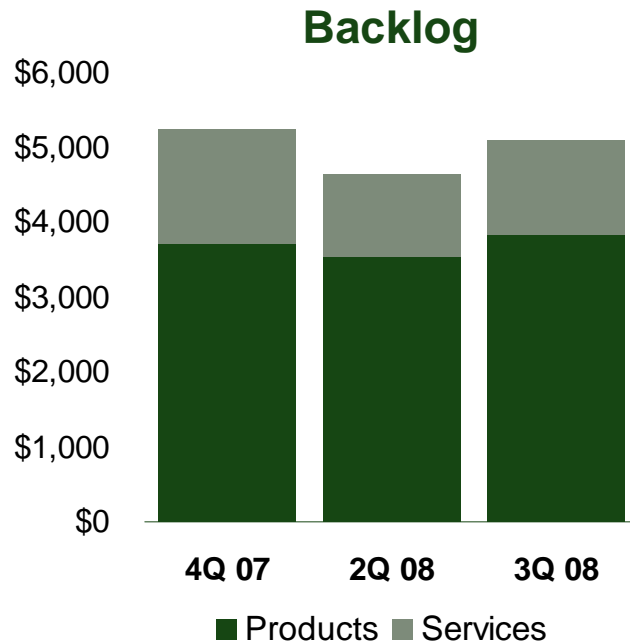
CAPABILITIES & CUSTOMERS



Note: 2008E Revenues and Segment Operating Income/Margin represent the midpoints of the October 24, 2008 Guidance ranges.



Defense Strategic Growth & Backlog



Backlog Projected at \$5 Billion at Year-End

Product Backlog

- 100% of Forecasted '08 Revenue

Services Backlog

- 50% of Forecasted '08 Revenue

GROW THE CORE

- JTRS Communication Team Member
- \$366M Omni VII Night Vision Order
- Sole Source Enhanced Night Vision Goggles
- GPS III Team Win
- LOGCAP Team Win
- \$1B ID/IQ CREW (IED Jammers)

INTERNATIONAL GROWTH

- Iraq and Saudi Arabia Communications Shipments
- \$490M Foreign Military Sales ID/IQ
- Spanish Military Communications Modernization
- \$45M Sweden - Land-based Coastal Radar
- \$78M Pakistan - F/16 Countermeasures
- UK & Other Allied Forces Night Vision Awards

ADJACENT MARKETS

- Counter-Drug Program Radar System
- US Strategic Command (\$900M ID/IQ 1 of 6 Primes)

CROSS – VALUE PURSUITS

- FAA ADS-B Execution
- \$1.3B NASA Space Communications
- CREW Next Gen Development



Appendix



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ITT Non-GAAP Reconciliation - EPS

	3Q07	3Q08
Reported EPS	\$ 1.25	\$ 1.18
Discontinued Ops.	\$ 0.33	\$ 0.07
Reported EPS from Continuing Ops.	<u>\$ 0.92</u>	<u>\$ 1.11</u>
Tax Settlement/Other	\$ 0.03	\$ (0.01)
Adjusted EPS from Continuing Ops.	<u><u>\$ 0.89</u></u>	<u><u>\$ 1.12</u></u>

For non-GAAP reconciliations refer to www.itt.com/ir.

